



NEW DEAL ADVISORS SUPPORTS GERMANI IN THE SALE OF A MAJORITY STAKE TO EURIZON CAPITAL SGR

Milan, November 07 2024 - **New Deal Advisors**, an independent company specialising in advisory services to M&A Transactions, has supported GERMANI an Italian operator active in road and intermodal transport of waste and other materials, in the process of selling a majority stake to Eurizon Capital SGR.

Germani, one of Italy's leading companies in the sector and a point of reference for environmental and sustainability interventions even under emergency conditions, carries out its services through a proprietary fleet of over 700 vehicles for road transport and approximately 800 containers for intermodal transport. Eurizon Capital SGR, the lead company of the Intesa Sanpaolo Group's Asset Management Division, finalised the transaction through its Alternative Infrastructure Investment Funds, managed by its subsidiary Eurizon Capital Real Asset SGR. With the investment in the Germani Group, Eurizon's Alternative Infrastructure Investment Funds complete their sixth acquisition. Mauro Ferrari will retain the role of managing director of Germani and the investment aims to support the organic development of the company's client portfolio, as well as to implement a market consolidation strategy through M&A transactions.

New Deal Advisors with a team led by Lorenzo Lavini (partner), has provided vendor financial due diligence services to GERMANI.

New Deal Advisors

New Deal Advisors is an independent firm specialising in advisory services in M&A. Established in 2012, New Deal Advisors provides support in a broad variety of extraordinary transactions streams including mergers and acquisitions, restructuring, transformation processes, forensic and litigation activities, fairness opinions and valuation services. New Deal Advisors has worked for more than a decade alongside

private equity funds, investment holdings, family offices, financial institutions and strategic players achieving to date the finalisation of over 200 deals.